

Current landscape

Book sales for 2020 were ↑ between 8% and 10%

Sales leaders for 2020 were children's and backlist

Unknown authors? Not so much!

NEW YORK TIMES BESTSELLER

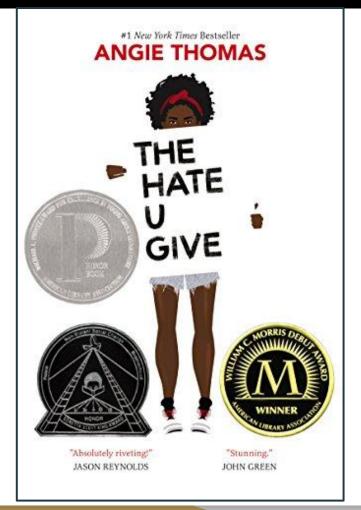
"I would recommend this book to anyone interested in a fun, engaging look at early human history. . . . You'll have a hard time putting it down."

—BILL GATES

Yuval Noah Harari



A Brief History of Humankind



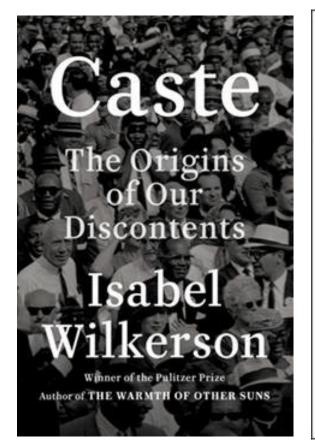
What does this mean for authors?

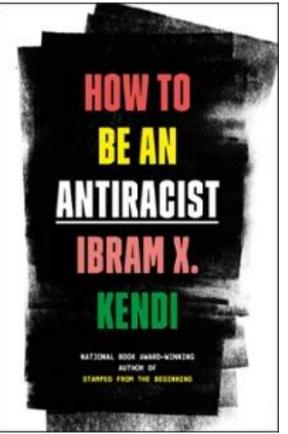
Is this book **relevant to the new world** we are living in?

We are in a moment of profound political, social and environmental change. Where does **YOUR** book fit into this new world?

of hyme of livy as the world. ELIFABETH OTOBERT BRAIDING SWEETGRASS Indigenous Wisdom, Scientific Knowledge, and the Teachings of Plants

ROBIN WALL KIMMERER





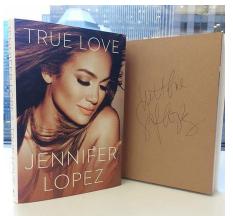
Are you the best writer to write this book?

What unique insights or experiences do you bring to the table?

What makes **YOU** the person that should tell this story?

Is this book **easy to pitch**?

How is interest in the book going to be generated?
Reviews? Prizes? Your unique profile or expertise? Fame?



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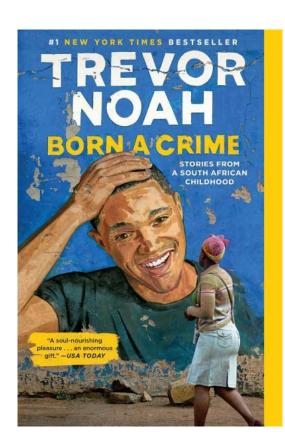
Will this book have **staying power**?

Will it still be relevant and of interest in two years? Five years? What is it's shelf life?

Can you write? And can you write well?

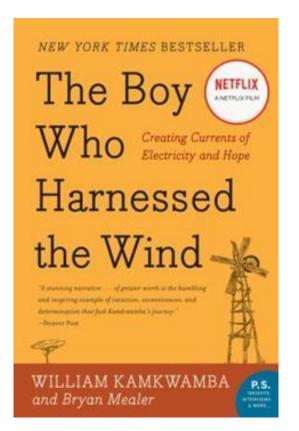
Are you going to write multiple books or is this a one-off?

Why does the world need this book?

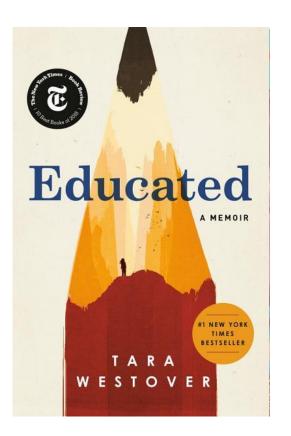


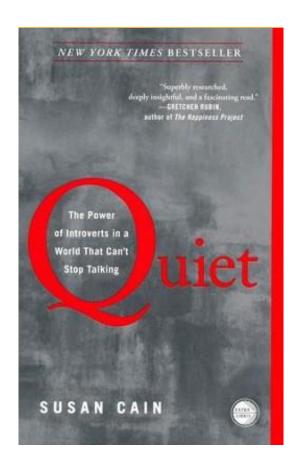
Is your book entertaining?





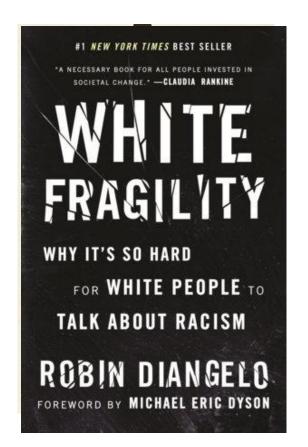
Do you have a compelling story?





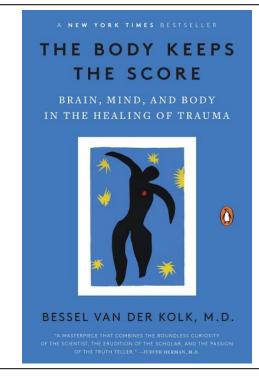
New, enlightening perspective?

Important **message**?



Steps to getting your book published

1. Idea



2. Proposal or manuscript

- a. Overview that explains what the book is
- **b.** Chapter outline that explains wha
- **C.** will be covered in each chapter
- **d.** A sample chapter (or two or three)
- **e.** An author bio

Steps to getting your book published

- 3. Agent
- 4. Finished proposal or manuscript
- 5. Submission
- 6. Publisher/Publishing deal
- 7. Write the book
- 8. Edited manuscript
- 9. Publication

Steps to getting your book published

10. Publicity!

Establish who will give advance blurbs

Where you can get op-eds or articles

Who you know in the media

What other authors you know + have access to for events

Agents are **NOT** publicists